



MGA: the New Frontier for InsurTech?

2 April 6.15pm - 8.30 pm The Steelyard, London

#Insurtech #InsTech #MGAtch

WiFi Password: Steelyard

InsTech Partners Introduction			
	Bryan Phillips Product Director	Coverly provides fast and flexible small business insurance that can be managed online 24/7. With no admin fees, no contracts that lock you in and the option to pay monthly at no extra cost, Coverly makes it easy for small business owners to be insured.	www.getcoverly.com LI: getcoverly @getcoverly
artificial.	David King Founder	Artificial helps insurers, brokers and MGAs with the distribution, pricing and negotiation of risk. From the digitising of processes to the application of machine learning.	www.artificial.io @artificiallabs Li: artificial-labs-ltd
	Jason Coombe Operations Manager	Tarian Underwriting Limited is a customer centric company focused on entrepreneurial and tailored Insurance solutions for Cyber and Technology risks. They provide nimble, dynamic, and global underwriting solutions to clients across a wide spectrum of industries, geographies from small to medium size companies to listed Fortune 1000.	www.tarianuw.com
	David Janczewski Co-founder	Why have a wallet when you can have a vault? Digital Asset Services launch product, HotVault, is the world's first combined security & insurance solution for Cryptocurrencies. David Janczewski is a Blockchain pioneer with 10 years in the industry.	www.digitalassetservice.io
INSURTECH GATEWAY BY HAMBRO PERKS	Richard Chattock CEO	InsurTech incubator meets VC, with an entrepreneurial twist. The Gateway allows founders to retain more equity in their business by reducing the time required to get authorisation, capacity and capital. Getting ideas into market, with real customers, in a matter of months, cutting the cost of entry from £1m to £200-300k.	www.insurtechgateway.com @ideas_gateway
	Andre Symes Director	Genasys is an Insurance Technology provider to the Insurer, MGA and Broker markets. Their offering ranges from full Policy and Claims admin, to collections, payments, document management and MIS. With 100 staff in our 3 offices, and clients throughout Africa, UK and Australasia, they pride themselves with quick to deploy products, zero code tools and ReST APIs, and time on budget delivery model.	www.GenasysTech.co.uk @GenasysTech @iamsymsie
	Matthew Reed Managing Director	Equipsme.com is the way to a healthier business, providing practical health and wellbeing support to employers and their staff. Their plans could be more cost effective than traditional PMI and a better all-round solution than cash plans. They also include useful services to boost productivity and attract / retain valued staff.	www.equipsme.com @equipsme

	Sebastien Piguet Executive Director & Cofounder	Descartes Underwriting operates as an MGA, working with brokers to structure (re)insurance products, and underwriting them on behalf of tier-one insurers, reinsurers and ILS funds. Their core competency relies in capacity to design bespoke and innovative insurance covers against natural hazards. They take advantage of new data sources (e.g. satellites, IoT) to challenge the approach of traditional insurers.	www.descartesunderwriting.com @DescartesUWing descartesunderwriting
19.00 - 19.30 Networking Break			
	Justin Davies Senior VP, Region Head - EMEA	Xceedance is a global provider of strategic consulting and managed services, technology, data sciences, and blockchain. With offices in the U.S., U.K., Germany, Poland, India, and Australia, they help insurers launch new products, drive operations, implement intelligent technology and analytics, and achieve business process optimization.	www.xceedance.com @XceedanceGlobal Li: xceedance
	Richard Coleman Founding Partner & Managing Director	Archipelago provides both intermediaries and policyholders with improved experiences during both the initial insurance transaction, with extensive use of data and much reduced question sets, and during the claims process, with single point claims handling either personally or digitally.	www.archipelago-insurance.com archipelago-risk-services-ltd
	Robert Jeffery Founder and COO	Evari partners with insurers globally to deliver customer centric solutions. Its platform enables insurers to deploy products with ease, scale and integrate with existing systems. They apply technological, underwriting and user design thinking to deliver insurance products and experiences built around the customer.	www.evारी.insure @evariinsure Li: evariinsure
	Tobi Taupitz Founder & CEO	Laka offers crowd insurance powered by the community. Built around affinity groups, Laka charges customers at the end of the month, based on true cost of claims, up to a personal cap, resulting in full transparency at a lower cost. No claims in a month, no pay.	www.laka.co.uk @lakahq Li: lakahq
	Arslan Hannani Head of Market Management	Zurich UK provides a suite of general insurance and life insurance products to retail and corporate customers. The UK General Insurance division supplies personal, commercial and local authority insurance. Zurich's UK Life business offers a range of personal protection, pensions and investment policies available through financial intermediaries and for the corporate market.	www.zurich.co.uk @ZurichInsUK Li: zurichuk
	Founding Directors Jonathan Spry, CEO Paul Guthrie, CTO	Envelop Risk is a global specialty cyber insurance firm, combining decades of insurance industry expertise with sophisticated cyber and machine learning analytics tools. Envelop Risk provides underwriting and asset structuring to insurers and reinsurers, while partnering with cyber software firms for custom product delivery.	www.enveloprisk.com @enveloprisk Li: envelop-risk

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